

FOR IMMEDIATE RELEASE

EATON PARTNERS ACTS AS EXCLUSIVE PLACEMENT AGENT FOR AE INDUSTRIAL PARTNERS

Second Oversubscribed Fund Closes with More Than \$1.3 Billion in Capital Commitments

ROWAYTON, Conn., July 10, 2018 – <u>Eaton Partners</u>, one of the world's largest placement agents and advisory firms and a wholly owned subsidiary of Stifel Financial Corp. (NYSE: SF), is pleased to have acted as exclusive placement agent for AE Industrial Partners' second private equity fund. The fund, AE Industrial Partners Fund II LP ("Fund II"), reached a hard cap of \$1.36 billion in capital commitments and will focus on control investments in target markets including aerospace & defense, power generation, and specialty industrial.

"This fund was substantially oversubscribed and received great interest from a diverse mix of institutional investors, both in the United States and abroad," noted Peter Martenson, Partner at Eaton Partners. "The investor group included leading endowments and charitable foundations, public and corporate pensions, financial institutions, funds of funds, family offices, and sovereign wealth funds."

Eaton Partners also served as the exclusive placement agent for AE Industrial Partners' first fund raise of \$680 million in 2016. Combined, the two funds have raised more than \$2 billion in the last 30 months.

"Dating back to our initial interest in raising our first fund, Eaton Partners has done a great job in helping us navigate the fundraising process and introducing us to the highest-quality global institutional investors and consultants," said David H. Rowe, Managing Partner of AE Industrial Partners. "We appreciate their bold guidance and expertise in what is a very competitive fundraising environment."

"We are once again thrilled to work with AE Industrial Partners," said Charles Eaton, Founder of Eaton Partners. "The team has demonstrated a clear ability to successfully execute and manage a high volume of unique investments throughout the aerospace supply chain. We congratulate them on another successful fund raise."

Over the past 12 months, Eaton Partners has successfully closed 14 funds and is actively raising capital for an additional 16 funds.

About Eaton Partners

Eaton Partners, a Stifel Company is one of the oldest, largest and most experienced fund advisory and capital placement agents in the world, having raised more than \$95 billion across more than 120 highly differentiated alternative investment funds and offerings, including limited partnership interests, general partner interests, co-investments, and direct investment

opportunities. Founded in 1983 and with more than 75 professionals across nine offices in North America, Europe, and Asia, Eaton advises and raises institutional capital for investment managers across a range of alternative strategies – private equity, private credit, real assets, real estate, and hedge funds/public market – in both the primary and secondary markets. Partnering with a select number of the highest-quality fund managers, Eaton Partners has represented some of the most innovative funds of the last three decades.

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Stifel Company Information

Stifel Financial Corp. (NYSE: <u>SF</u>) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated; Keefe Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; Century Securities Associates, Inc.; and in the United Kingdom and Europe through Stifel Nicolaus Europe Limited. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank & Trust offers a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's web site at <u>www.stifel.com</u>.

About AE Industrial Partners

AE Industrial Partners is a leading private equity firm with more than \$2.7 billion of assets under management, including equity commitments from Fund II, specializing in control investments in aerospace and defense, power generation, and specialty industrial businesses. AEI invests in market-leading companies that can benefit from its deep operating experience, industry knowledge, and relationships. Learn more at www.aeroequity.com

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